

**Farm Enterprise Budgeting**  
***“Should I Plant Corn, Convert to Pasture, or .....?”***  
**Tuesday, January 29 (snow date January 30)**

Portage County Annex Building  
Conference Rooms 1 & 2  
1462 Strongs Avenue  
Stevens Point, WI 54481

*\*Bring three-four farm examples from your county, workplace, etc. for practice purposes.*

*\*Also, please bring a laptop with Microsoft Excel. If you cannot bring your own laptop, please contact Penny Pohle at [penny@wisconsinlandwater.org](mailto:penny@wisconsinlandwater.org) Also, please bring an extension cord and power strip to keep your laptop charged during the training.*

**Agenda**

- 9:00-9:30**     ***Registration and light refreshments***
- 9:30-9:45**     **Introduction presented by Aaron Pape, UW Discovery Farms**
- 9:45-10:30**    **“Dairy heifer economics” presented by Brian Pillsbury, NRCS**
- 10:30-11:00**   ***Break***
- 11:00-12:00**   **Beef enterprise budgets presented by Serge Koenig, Sauk County Conservation, Planning & Zoning**
- 12:00-12:40**   ***Lunch provided by WI Land+Water***
- 12:40-2:30**    **Practice running through some basic enterprise budgets**
- 2:30-3:30**     **Questions and answers**



For more information or questions, please contact  
Penny Pohle at [penny@wisconsinlandwater.org](mailto:penny@wisconsinlandwater.org) or (608) 441-2677 Ext. 6