

WI Land+Water Conservation Assoc. Inc. 2018 Proposed Budget

	Nitrate	Operating	SOC	Training	Total
	Budget	Budget	Budget	Budget	Budget
Ordinary Income/Expense					
Income					
40000 · Membership Dues					
40200 · County Members		113,000			113,000
40400 · Associate Membership Dues		200			200
Total 40000 · Membership Dues		113,200			113,200
41000 · Annual Conference Registration		72,000			72,000
42000 · County Con Meeting Registration		11,300			11,300
43000 · WI Land Water Committees-Income					
43100 · PIC					
43110 · Raffle Sales		2,500			2,500
Total 43100 · PIC		2,500			2,500
43200 · Youth Education					
43210 · WI Land+Water Camp Reg		6,250			6,250
43211- Camp Carryover		2,000			2,000
43220 · Envirothon Funds					
43221 · Envirothon Sponsorships		8,000			8,000
43222 · Envirothon Grants		2,500			2,500
43223 · Envirothon Registration		8,500			8,500
43224 · SECC Donations		1,300			1,300
43225 · Envirothon Dues		1,600			1,600
43226 · Envirothon Funds Carryover		6,500			6,500
Total 43220 · Envirothon Funds		28,400			28,400
51000 · Youth Education Auction		4,000			4,000
Total 43200 · Youth Education		40,650			40,650
43400 · Technical Committee		700			700
43600 · Great Lakes Committee					
43610 · Great Lakes Committee Dues		700			700
Total 43600 · Great Lakes Committee		700			700
Total 43000 · WI Land Water Committees-Income		44,550			44,550
44000 · Assoc Members/Contributions					
46000 · General Sponsorships		1,000			1,000
44000 · Assoc Members/Contributions - Other		500			500
Total 44000 · Assoc Members/Contributions		1,500			1,500
45000 · Interest Income		100	45		145
48000 · Food Land and Water					
48100 · FLW Conference Registration		0			0
48200 · FLW Sponsorships		0			0
Total 48000 · Food Land and Water		0			0
49000 · Development Grants		0			0
52000 · Standards Oversight Council					
52110 · SOC DATCP Grant (Jan-Dec)			40,000		40,000
52210 · SOC DNR Grant (Jan-Dec)			42,000		42,000

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	<u>Nitrate</u> <u>Budget</u>	<u>Operating</u> <u>Budget</u>	<u>SOC</u> <u>Budget</u>	<u>Training</u> <u>Budget</u>	<u>Total</u> <u>Budget</u>
52230 · SOC DOT Grant			0		0
52310 · SOC NRCS Grant (Jan-Dec)			35,000		35,000
52400 · SOC County Dues			5,500		5,500
52000 · Standards Oversight Council - Other			0		0
Total 52000 · Standards Oversight Council			<u>122,500</u>		<u>122,500</u>
53000 · Training Program					
53110 · TP DATCP Grant (Jan-Dec)				166,989	166,989
Total 53000 · Training Program				<u>166,989</u>	<u>166,989</u>
54000 · Nitrate Initiative					
54110 · Nitrate DNR Grant	80,625				80,625
Total 54000 · Nitrate Initiative	<u>80,625</u>				<u>80,625</u>
Total Income	<u>80,625</u>	<u>242,650</u>	<u>122,545</u>	<u>166,989</u>	<u>612,809</u>
Gross Profit	80,625	242,650	122,545	166,989	612,809
Expense					
60000 · Audit	1,000	2,000	1,800	2,000	6,800
61000 · Lobbying		14,000			14,000
62000 · Business Licensing & Insurance	0	1,200	800	1,200	3,200
63000 · Rent	5,000	18,626	5,250		28,876
64000 · Professional Services					
64100 · Accounting		1,000	250	1,000	2,250
64200 · Banking		100	0	0	100
64300 · Computer Support	0	2,000	300	800	3,100
64400 · Professional Services-Other		1,500		917	2,417
64500 · Legal		1,000			1,000
64700 · Payroll Service		600	500	600	1,700
64800 · Credit Card fees		500			500
Total 64000 · Professional Services	<u>0</u>	<u>6,700</u>	<u>1,050</u>	<u>3,317</u>	<u>11,067</u>
65000 · Office Expenses					
65100 · Communications	1,000	1,500	1,500	1,200	5,200
65200 · Supplies/Equip/Subscriptions	2,000	4,000	1,500	3,500	11,000
Total 65000 · Office Expenses	<u>3,000</u>	<u>5,500</u>	<u>3,000</u>	<u>4,700</u>	<u>16,200</u>
66000 · Payroll Expenses					
66100 · Gross Wages					
66110 · Executive Director	7,000	40,595	10,609	19,055	77,259
66120 · Operations Manager	5,000	28,697	7,162	10,300	51,159
66130 · Program Coordinator				25,040	25,040
66140 · SOC Coordinator			46,531		46,531
66151 · Training Hourly			3,100	12,200	15,300
66170 · Training/Membership Serv. Coord			3,863	29,981	33,844
66180 · Training and Outreach Nitrate	46,366				46,366
66190 · Food Land+Water Hourly		0			0
66194 · Land+Water Dev Specialist		0			0
Total 66100 · Gross Wages	<u>58,366</u>	<u>69,292</u>	<u>71,265</u>	<u>96,576</u>	<u>295,499</u>

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	<u>Budget</u>	<u>Budget</u>	<u>Budget</u>	<u>Budget</u>	<u>Budget</u>
66200 · Health Insurance		16,564	5,119	12,704	34,387
66300 · Life Insurance	633	606	624	788	2,651
66400 · Retirement Contribution	1,900	2,500 ^c	1,872	2,364	8,636
66500 · Employer Payroll Taxes					
66510 · Comp FICA	4,116	7,214	4,948	5,888	22,166
66520 · Comp MCARE	987	1,655	1,218	1,449	5,309
66530 · Comp SUI	864	1,062	1,065	1,268	4,259
Total 66500 · Employer Payroll Taxes	5,967	9,931	7,231	8,605	31,734
66000 · Payroll Expenses - Other				0	0
Total 66000 · Payroll Expenses	66,866	98,893	86,111	121,037	372,907
67000 · Prof. Development (L+ W Staff)	1,200	500	1,800	500	4,000
70000 · Board of Directors Meetings					
70100 · BOD Meeting Expenses		500			500
70200 · BOD Staff Travel		643		0	643
70300 · BOD Member Travel		800			800
70400 · Board of Directors Mtgs.-Other		300			300
Total 70000 · Board of Directors Meetings		2,243		0	2,243
71000 · Executive Committee Meetings					
71100 · EC Meeting Expenses		200			200
71200 · EC Staff Travel		500			500
71300 · EC Member Travel		1,006			1,006
Total 71000 · Executive Committee Meetings		1,706			1,706
72000 · Committee Meetings					
72100 · Leg/Admin Committee					
72110 · Meeting Expenses		1,000			1,000
72120 · Projects		500			500
72100 · Leg/Admin Committee - Other		0			0
Total 72100 · Leg/Admin Committee		1,500			1,500
72200 · Technical Committee					
72210 · Tech Tours		300			300
72220 · Technical Committee Expenses		683		0	683
72240 · Fall Tech Tour		300		0	300
Total 72200 · Technical Committee		1,283		0	1,283
72300 · PIC Committee					
72310 · Meeting Expenses		500		0	500
72320 · Raffle Expense		1,100			1,100
72340 · Member Scholarships		1,700			1,700
Total 72300 · PIC Committee		3,300		0	3,300
72400 · Outreach Committee					
72410 · Meeting Expenses		300		0	300
72420 · Projects		500			500
Total 72400 · Outreach Committee		800		0	800
72500 · Youth Education Committee					

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	<u>Budget</u>	<u>Budget</u>	<u>Budget</u>	<u>Budget</u>	<u>Budget</u>
72510 · Meeting Expenses		1,100			1,100
72520 · Poster & Speaking Contests		850			850
72530 · WI L+W Youth Camp Expenses					
72531 · WI L+W Camp Expenses		8,000			8,000
72532 · WI Land+Water Camp Donations		2,000			2,000
72533 · Camp Reserve		2,000			2,000
72534 · Other Camp Expenses		50			50
Total 72530 · WI L+W Youth Camp Expenses		<u>12,050</u>			<u>12,050</u>
72540 · Envirothon					
72541 · NAE Team Scholarship		2,000			2,000
72542 · NAE Fees		1,400			1,400
72543 · NAE Staff Travel		3,200			3,200
72544 · WE Facility		6,000			6,000
72545 · WE Awards		1,500			1,500
72546 · WE Promo Items		4,200			4,200
72547 · WE Supplies		1,200			1,200
72548 · WE Staff Travel		500			500
Total 72540 · Envirothon		<u>20,000</u>			<u>20,000</u>
Total 72500 · Youth Education Committee		<u>34,000</u>			<u>34,000</u>
72600 · Great Lakes Committee					
72610 · Meeting Expenses		500			500
72620 · Projects		1,000			1,000
Total 72600 · Great Lakes Committee		<u>1,500</u>			<u>1,500</u>
72700 · Mississippi River Basin Comm					
72710 · Meeting Expenses		500			500
72720 · Projects		0			0
Total 72700 · Mississippi River Basin Comm		<u>500</u>			<u>500</u>
Total 72000 · Committee Meetings		<u>42,883</u>		<u>0</u>	<u>42,883</u>
73000 · SOC Meetings			0		0
74000 · SOC Team Meetings			6,000		6,000
79000 · Other WI Land+Water Meetings		1,000		0	1,000
80000 · Conference					
80100 · Conf Facility	0	10,000	5,000	10,000	25,000
80200 · Conf Promo Items		2,000	0	0	2,000
80300 · Conf Speakers		2,000		1,000	2,000
80400 · Conf Tours		0			0
80500 · Conf Planning Meetings		700			700
80600 · Conf Supplies	100	3,300	0	2,500	5,900
80700 · Conf Staff Travel	191	1,100	250	450	1,991
Total 80000 · Conference	<u>291</u>	<u>19,100</u>	<u>5,250</u>	<u>13,950</u>	<u>38,591</u>
81000 · County Con Meetings					
81100 · CC Meeting Facility	0	7,000		3,000	10,000
81200 · CC Meeting Supplies		400		200	600

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81300 · CC Meeting Staff Travel	500	1,200		200	1,900
Total 81000 · County Con Meetings	500	8,600		3,400	12,500
82000 · Awards Program		1,500			1,500
83000 · Food L+W Initiative		1,000			1,000
84000 · Land+Water Ed Initiative		0			0
85000 · Nitrate Initiative Expenses					
85100 · Nitrate Contracts	0				0
85000 · Nitrate Initiative Expenses - Other	2,100				2,100
Total 85000 · Nitrate Initiative Expenses	2,100				2,100
86000 · Training Program Events			2,000	10,000	12,000
87000 · Area Meetings Tours Trainings		100		2,800	2,900
89000 · Other WI Land+Water Events		1,000		0	1,000
90000 · Networking (Partner Events)		2,000	750		2,750
91000 · NACD Mememrship/Events/Travel		6,640			6,640
92000 · Newsletter		0	0	0	0
93000 · Organizational Memberships		1,000			1,000
94000 · Contributions/Donations		1,750			1,750
95000 · Outreach					
95100 · Website/Application Development	600	1,500	500	1,500	4,100
95200 · Publications,Newslet, Prom Mail		2,500	2,000	2,200	6,700
95000 · Outreach - Other	0				0
Total 95000 · Outreach	600	4,000	2,500	3,700	10,800
Total Expense	80,557	241,941	116,311	166,604	605,413
Net Ordinary Income	68	709	6,234	385	7,396
Other Income/Expense			0		
Other Expense			0		
100100 · Misc. Expense		0			0
Total Other Expense		700 ^b	5,500 ^a		6,200
Net Other Income	0	-700	-5,500	0	-6,200
Net Income	68	9	734	385	1,196

a SOC Dues

b Great Lakes Dues

c Lower retirement contributions for 2018 (New Exec Director)